**B. Com**

**Programme Outcomes**

1. This program could provide Industries, Banking Sectors, Insurance Companies, Financing companies, Transport Agencies, warehousing etc., well trained professionals to meet the requirements.
2. After completing graduation, students can get skills regarding various aspects like Marketing Manager, Selling Manager, over all Administration abilities of the Company.
3. Capability of the students to make decisions at personal & professional level will increase after completion of this course.
4. Students can independently start up their own Business.
5. Students can get thorough knowledge of finance and commerce.
6. The knowledge of different specializations in Accounting, costing, banking and finance with the practical exposure helps the students to stand in organization.

**Programme Specific Outcomes**

1. The students can get the knowledge, skills and attitudes during the end of the B.com degree course.
2. By goodness of the preparation they can turn into a Manager, Accountant, Management Accountant, cost Accountant, Bank Manager, Auditor, Company Secretary, Teacher, Professor, Stock Agents, Government employments and so on.,
3. Students will prove themselves in different professional exams like C.A., C S, CMA, MPSC, UPSC. As well as other coerces.
4. The students will acquire the knowledge, skill in different areas of communication, decision making, innovations and problem solving in day to day business activities.
5. Students will gain thorough systematic and subject skills within various disciplines of finance, auditing and taxation, accounting, management, communication, computer.
6. Students can also get the practical skills to work as accountant, audit assistant, tax consultant, and computer operator. As well as other financial supporting services.
7. Students will learn relevant Advanced accounting career skills, applying both quantitative and qualitative knowledge to their future careers in business.
8. Students will be able to do their higher education and can make research in the field of finance.

 **Course Outcomes**

# Course1A: Fundamentals of Accounting

* Identify transactions and events that need to be recorded in the books of accounts.
* Equip with the knowledge of accounting process and preparation of final accounts of sole trader.
* Develop the skill of recording financial transactions and preparation of reports in accordance with GAAP.
* Analyse the difference between cash book and pass book in terms of balance and make reconciliation.
* Critically examine the balance sheets of a sole trader for different accounting periods.
* Design new accounting formulas & principles for business organisations.

# Course 1B: Business Organization and Management

* Understand different forms of business organizations.
* Comprehend the nature of Joint Stock Company and formalities to promote a Company.
* Describe the Social Responsibility of Business towards the society.
* Critically examine the various organizations of the business firms and judge the best among them.
* Design and plan to register a business firm. Prepare different documents to register a company at his own.
* Articulate new models of business organizations.

**Course 1C: Business Environment**

 Understand the concept of business environment.

 Define Internal and External elements affecting business environment.

* Explain the economic trends and its effect on Government policies.
* Critically examine the recent developments in economic and business policies of the Government.
* Evaluate and judge the best business policies in Indian business environment.
* Develop the new ideas for creating good business environment.

# Course 2A: Financial Accounting

* Understand the concept of consignment and learn the accounting treatment of the various aspects of consignment.
* Analyze the accounting process and preparation of accounts in consignment and joint venture.
* Distinguish Joint Venture and Partnership and to learn the methods of maintaining records under Joint Venture.
* Determine the useful life and value of the depreciable assets and maintenance of Reserves in business entities.
* Design an accounting system for different models of businesses at his own using the principles of existing accounting system.

# Course 2B: Business Economics

* Describe the nature of economics in dealing with the issues of scarcity of resources.
* Analyse supply and demand analysis and its impact on consumer behaviour.
* Evaluate the factors, such as production and costs affecting firm’s behaviour.
* Recognize market failure and the role of government in dealing with those failures.
* Use economic analysis to evaluate controversial issues and policies.
* Apply economic models for managerial problems, identify their relationships, and formulate the decision-making tools to be applied for business.

**Course 2C: Banking Theory and Practice**

* Understand the basic concepts of banks and functions of commercial banks.
* Demonstrate an awareness of law and practice in a banking context.
* Engage in critical analysis of the practice of banking law.
* Organize information as it relates to the regulation of banking products and services.
* Critically examine the current scenario of Indian Banking system.
* Formulate the procedure for better service to the customers from various banking innovations.

**Course 3A: Advanced Accounting**

* Understand the concept of Non-profit organisations and its accounting process
* Comprehend the concept of single-entry system and preparation of statement of affairs.
* Familiarize with the legal formalities at the time of dissolution of the firm
* Prepare financial statements for partnership firm on dissolution of the firm.
* Employ critical thinking skills to understand the difference between the dissolution of the firm and dissolution of partnership.

**Course 3B: Business Statistics**

* Understand the importance of Statistics in real life.
* Formulate complete, concise, and correct mathematical proofs.
* Frame problems using multiple mathematical and statistical tools, measuring relationships by using standard techniques.
* Build and assess data-based models.
* Learn and apply the statistical tools in day life.
* Create quantitative models to solve real world problems in appropriate contexts.

**Course 3C: Marketing**

* Develop an idea about marketing and marketing environment.
* Understand the consumer behaviour and market segmentation process.
* Comprehend the product life cycle and product line decisions.
* Know the process of packaging and labelling to attract the customers.
* Formulate new marketing strategies for a specific new product.
* Develop new product line and sales promotion techniques for a given product.
* Design and develop new advertisements to given products.

**Course 4A: Corporate Accounting**

* Understand the Accounting treatment of Share Capital and aware of process of book building.
* Demonstrate the procedure for issue of bonus shares and buyback of shares.
* Comprehend the important provisions of Companies Act, 2013 and prepare final accounts of a company with Adjustments.
* Participate in the preparation of consolidated accounts for a corporate group.
* Understand analysis of complex issues, formulation of well-reasoned arguments and reaching better conclusions.
* Communicate accounting policy choices with reference to relevant laws and accounting standards.

# Course 4B: Cost and Management Accounting

* Understand various costing methods and management techniques.
* Apply Cost and Management accounting methods for both manufacturing and service industry.
* Prepare cost sheet, quotations, and tenders to organization for different works.
* Analyse cost-volume-profit techniques to determine optimal managerial decisions.
* Compare and contrast the financial statements of firms and interpret the results.
* Prepare analysis of various special decisions, using relevant management techniques.

**Course 4C: Income Tax**

* Acquire the complete knowledge of the tax evasion, tax avoidance and tax planning.
* Understand the provisions and compute income tax for various sources.
* Grasp amendments made from time to time in Finance Act.
* Compute total income and define tax complicacies and structure.
* Prepare and File IT returns of individual at his own.

**Course 4D: Business Law**

* Understand the legal environment of business and laws of business.
* Highlight the security aspects in the present cyber-crime scenario.
* Apply basic legal knowledge to business transactions.
* Understand the various provisions of Company Law.
* Engage critical thinking to predict outcomes and recommend appropriate action on issues relating to business associations and legal issues.
* Integrate concept of business law with foreign trade.

**Course 4E: Auditing**

* Understanding the meaning and necessity of audit in modern era.
* Comprehend the role of auditor in avoiding the corporate frauds.
* Identify the steps involved in performing audit process.
* Determine the appropriate audit report for a given audit situation.
* Apply auditing practices to different types of business entities.
* Plan an audit by considering concepts of evidence, risk and materiality.

# Course 4F: Goods and Service Taxes

* Understand the basic principles underlying the Indirect Taxation Statutes.
* Examine the method of tax credit. Input and Output Tax credit and Cross Utilisation of Input Tax Credit.
* Identify and analyse the procedural aspects under different applicable statutes related to GST.
* Compute the assessable value of transactions related to goods and services for levy and determination of duty liability.
* Develop various GST Returns and reports for business transactions in Tally.